# ASX RELEASE. BELL FINANCIAL GROUP

18 March 2011

### **2011 Annual General Meeting**

Please find attached a sample copy of the notice of the Annual General Meeting of Bell Financial Group Ltd to be held on 20 April 2011. The company's 2010 annual report was released to the market on 22 February 2011.

lancie

Paul Vine Company Secretary

Bell Financial Group Ltd GPO Box 4718, Melbourne VIC 3001, Australia Toll Free 1800 062 308 Tel 03 9256 8700 Fax 03 9256 8787

## **BELL FINANCIAL GROUP**

#### Dear Shareholder

I have pleasure in inviting you to attend our 2011 Annual General Meeting. Enclosed is the Notice of Meeting, which sets out the items of business. The meeting will be held at the offices of KPMG, Level 15, 10 Shelley Street, Sydney, New South Wales on Wednesday, 20 April 2011 at 11.30am.

This year the Annual General Meeting will be slightly different from what we have done before. Generally, AGM's deal only with the previous year even though we know that our shareholders are probably most interested in what is going to happen in the next one. Accordingly for this meeting and after the formal proceedings have concluded, Charlie Aitken, the Managing Director of Bell Potter Wholesale as from July 1, will present to you his vision for the future of the integrated Bell Potter – Southern Cross businesses and his outlook on the market.

I hope you are able to attend the meeting. If you can make it, please bring this letter with you so it will be easy for you to register your attendance on the day.

If you can't attend, you can vote by completing and returning the enclosed proxy form. The proxy form should be returned in the envelope provided or faxed to our share registry on 1800 783 447 (within Australia) or +61 3 9473 2555 (outside Australia) so that it is received by 11.30am on Monday 18 April 2011.

Corporate shareholders will be required to complete a "Certificate of Appointment of Representative" to enable a person to attend on their behalf. A form of this certificate may be obtained from the Company's share registry.

I look forward to seeing you at the meeting. If you can't make it, we will also be webcasting the meeting on the Bell Potter website: <u>www.bellpotter.com.au</u>

Yours sincerely

M. by

Colin Bell Executive Chairman

127396\_012UHA

### **BÉLL FINANCIAL GROUP**

#### Notice of Annual General Meeting

Notice is given that the Annual General Meeting of Bell Financial Group Ltd (BFG) ABN 59 083 194 763 will be held:

	G, Level 15, 10 Shelley Street, ey, New South Wales, Australia
--	---

on: Wednesday 20 April 2011 at 11.30am Australian Eastern Standard Time

If you require further information please telephone BFG's share registry, Computershare Investor Services on: Australia 1800 850 505 (within Australia) and +61 3 9415 4000 (outside Australia).

#### **Ordinary Business**

#### 1. Reports

To consider the Financial Report, Directors' Report and Auditor's Report for the year ended 31 December 2010.

#### 2. Election of Directors

#### Ordinary resolution

In accordance with Article 10.3 of BFG's Constitution:

- (a) Colin Bell retires by rotation and offers himself for re-election.
- (b) Craig Coleman retires by rotation and offers himself for re-election.
- (c) Graham Cubbin retires by rotation and offers himself for re-election.
- (d) Malcolm Spry retires by rotation and offers himself for re-election.

#### **Special business**

#### 3. Adoption of the Remuneration report

#### Ordinary resolution

To consider and adopt the Remuneration Report for the year ended 31 December 2010. The vote on this resolution is advisory only.

By order of the Board.

lanci

Paul Vine Company Secretary 18 March 2011

#### Notes to Notice of Meeting

For the purposes of this Annual General Meeting, persons holding BFG shares quoted on the ASX at 7:00pm Australian Eastern Standard Time on Monday 18 April 2011 are taken to hold those shares at the time of the Meeting.

A shareholder entitled to attend and vote at the meeting may appoint one or two proxies to attend and vote instead of the shareholder.

To appoint a proxy the shareholder must use the proxy form attached.

A proxy does not have to be a shareholder of BFG.

If a shareholder appoints two proxies, each proxy must be appointed to represent a specified number or proportion of the shareholder's voting rights. If a number or proportion is not specified, then each proxy is entitled to exercise half of the voting rights. If a shareholder does not state a number or proportion of their voting rights on a proxy form, each proxy may exercise half of the votes regardless of any proportion stated on any other form.

To be treated as valid, the proxy form and any authority under which the form is signed must be received by 11:30am Australian Eastern Standard Time on Monday 18 April 2011 (i.e. 48 hours before the Meeting):

- (a) at BFG's Share Registry: Computershare Investor Services Pty Limited Yarra Falls, 452 Johnston Street Abbotsford, Victoria, 3067, Australia Fax number: (inside Australia) 1800 783 447 or (outside Australia) +61 3 9473 2555; or
- (b) at BFG's registered office: Bell Financial Group Ltd Level 29, 101 Collins Street, Melbourne, Victoria, Australia Fax number: (03) 9235 1850 Attention: Paul Vine.

A copy of the signing authority certified as a true copy may be lodged with the proxy form instead of the original authority.

For Intermediary Online subscribers only (custodians) please visit www.intermediaryonline.com to submit your voting intentions.

Please see the reverse of the attached proxy form for more information on the appointment of proxies.

### **BÉLL FINANCIAL GROUP**

#### **Explanatory Notes to Notice of Meeting**

#### Item 2: Election of Directors

#### Ordinary resolution

Article 10.3 of BFG's Constitution requires that there must be an election of Directors at each Annual General Meeting. Article 10.3(a) provides that each Director who has held office without reelection (i) beyond the third Annual General Meeting following the Director's appointment; or (ii) for at least three years, whichever is the longer period, must retire (but is eligible to stand for re-election). Colin Bell, Craig Coleman, Graham Cubbin and Malcolm Spry are therefore retiring from office in accordance with Article 10.3 of the Constitution.

Candidates for re-election:

#### Colin Bell

Executive Chairman of BFG. Colin Bell founded Bell Commodities in 1970 after working with the International Bank for Reconstruction and Development in Washington DC, USA. He has responsibility for the business development of the company and all associated business within the BFG group.

#### **Craig Coleman**

Appointed 12 July 2007, member of the Group Risk and Audit Committee and the Remuneration Committee and also the Chairman of Third Party Platform Pty Ltd (Bell Direct).

Craig Coleman is a Senior Adviser and Non-Executive Director of private investment company, Wyllie Group Pty Ltd. Previously, he was Managing Director and a Non-Executive director of Home Building Society Limited. Prior to joining Home Building Society, Mr Coleman held a number of senior executive positions and directorships with ANZ. His other current public company directorships include Chairman of Rubik Financial Ltd and Amadeus Energy Limited and Non-Executive director of Amcom Limited.

#### Graham Cubbin

Director of BFG since 12 September 2007 and Chairman of the Group Risk and Audit Committee and the Remuneration Committee.

Graham Cubbin was a senior executive with Consolidated Press Holdings Limited (CPH) from 1990 until September 2005, including Chief Financial Officer for 13 years. Prior to joining CPH, he held senior finance positions with a number of major companies including Capita Financial Group and Ford Motor Company.

Mr Cubbin has 15 years experience as a director and audit committee member of public companies in Australia and the US. He is a Director of the ASX listed Challenger Financial Services Group Limited, STW Communications Group Limited, White Energy Company Limited and McPherson's Limited and serves on the Audit Committee for each of these companies.

#### Malcolm Spry

Director of BFG since 8 January 2008 and a member of the Group Risk and Audit Committee and the Remuneration Committee.

Malcolm Spry has held a number of senior executive positions in Australia and internationally with The Nielsen Company, one of the world's largest providers of business information products and services.

Mr Spry currently consults to Nielsen and is a director of Bell Direct. He was previously a director of various companies including E\*Trade Australia Limited and Travel.com and the Executive Chairman of Mojo MDA Group.

#### Recommendation

The Directors (other than the relevant Director in relation to his re-election) recommend that shareholders vote in favour of resolutions 2(a), 2(b), 2(c) and 2(d).

#### **Item 3: Remuneration Report**

#### **Ordinary resolution**

The Directors' Report for the year ended 31 December 2010 contains a Remuneration Report which sets out the policy for the remuneration of the Directors and certain executives of BFG and its controlled entities. The Corporations Act requires that a resolution be put to the vote at the Annual General Meeting that the Remuneration Report be adopted. The Corporations Act expressly provides that the vote is advisory only and does not bind the Directors or BFG. Shareholders attending the Annual General Meeting will be given a reasonable opportunity to ask questions comments about. or make on. the Remuneration Report.

#### Recommendation

The Directors unanimously recommend that shareholders vote in favour of the resolution.

## **BELL FINANCIAL GROUP**

#### Notes on Appointment of Proxy

- 1 This is your name and address as it appears on BFG's share register. If this information is incorrect, please mark the box and make the correction on the form. Shareholders sponsored by a broker should advise their broker of any changes. Please note that you cannot change ownership of your shares using this form.
- 2 The proxy you appoint may be an individual or a company and need not be a shareholder of BFG. Shareholders cannot appoint themselves. You can vote shares by proxy even if you plan to attend the Annual General Meeting.
- You may direct your proxy how to vote 3 your shares, or abstain from voting all your shares, on an item of business by placing a mark in the appropriate box opposite the item. Alternatively, you may direct your proxy to vote a number or percentage of your shares in a particular way, and the remaining number or percentage in another way. This can be done by inserting the number of percentage in the appropriate box or boxes next to the item. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses. If you mark more than one box on an item, or the number or percentage of shares specified in the For, Against or Abstain boxes for an item exceeds your total shareholding, your vote on that item will be invalid.
- 4 You may appoint a second proxy. This form should state the number or proportion of your voting rights given to the proxy appointed by this form. If you do not state the number or proportion of your voting rights on a proxy form, each proxy may exercise half of the votes regardless of any proportion stated on any other form. A separate proxy form must be used for each proxy. You may photocopy this form for this purpose.

Additional proxy forms can be obtained from BFG's share registry, contact details below.

**5** This proxy form must be signed by the shareholder or by the shareholder's attorney. In the case of joint holders, all joint holders of shares must sign this

form, personally or by attorney. If the shareholder is a corporation, it may sign the proxy form:

- under common seal
- without its common seal if it is signed by two directors, or a director and a secretary
- under the hand of an authorised officer or attorney
- if a sole director who is the secretary, by being signed by that director.

If the proxy is signed by an attorney and BFG has not previously seen the relevant power of attorney, then the power of attorney or a certified copy of it must be enclosed with this proxy form.

- 6 If you appoint a company as proxy, that company must appoint an authorised representative under the Corporations Act to exercise the vote. The original or a certified copy of the document appointing the authorised representative must be provided to BFG at or prior to the Annual General Meeting.
- 7 If more than one proxy form is lodged in relation to the same shareholding, the latest form received prior to the cut-off time prevails.

Your completed proxy form must be received no later than 11:30am, Australian Eastern Standard Time, Monday 18 April 2011.

Australian and overseas resident shareholders may lodge proxies with:

Computershare Investor Services Pty Limited Yarra Falls, 452 Johnston Street Abbotsford, Victoria, 3067, Australia Phone: 1800 850 505 GPO Box 242, Melbourne Victoria, 3001, Australia

either by using the envelope provided, or by facsimile, to (inside Australia) 1800 783 447 or (outside Australia) +61 3 9473 2555.

BELL FINANCIAL GROUP

#### Lodge your vote:

#### 🖂 By Mail:

Computershare Investor Services Pty Limited GPO Box 242 Melbourne Victoria 3001 Australia

Alternatively you can fax your form to (within Australia) 1800 783 447 (outside Australia) +61 3 9473 2555

For Intermediary Online subscribers only (custodians) www.intermediaryonline.com

For all enquiries call:

(within Australia) 1300 850 505 (outside Australia) +61 3 9415 4000

### **Proxy Form**

#### 3 For your vote to be effective it must be received by 11:30am Monday 18 April 2011

#### How to Vote on Items of Business

000001 000 BFG MR SAM SAMPLE

123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE

SAMPLEVILLE VIC 3030

**FLAT 123** 

All your securities will be voted in accordance with your directions.

#### Appointment of Proxy

**Voting 100% of your holding:** Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote as they choose. If you mark more than one box on an item your vote will be invalid on that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

**Appointing a second proxy:** You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

#### **Signing Instructions**

**Individual:** Where the holding is in one name, the securityholder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the securityholders should sign.

**Power of Attorney:** If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

#### Attending the Meeting

Bring this form to assist registration. If a representative of a corporate securityholder or proxy is to attend the meeting you will need to provide the appropriate "Certificate of Appointment of Corporate Representative" prior to admission. A form of the certificate may be obtained from Computershare or online at www.investorcentre.com under the information tab, "Downloadable Forms".

**Comments & Questions:** If you have any comments or questions for the company, please write them on a separate sheet of paper and return with this form.

### Turn over to complete the form ightarrow

View your securityholder information, 24 hours a day, 7 days a week: **www.investorcentre.com** 

 ✓
 Review your securityholding
 Your secure access information is:

 ✓
 Update your securityholding
 SRN/HIN: 19999999999

 ✓
 PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.

916CR 0 Sample Proxy/000001/000001



IR SAM SAMPI LAT 123 23 SAMPLE ST HE SAMPLE H AMPLE ESTAT AMPLEVILLE \		Change of address. If incorrect, mark this box and make the correction in the space to the left. Securityholders sponsored by a broker (reference number commences with 'X') should advise your broker of any changes.	I 99999	9999	9	I ND
Prox	xy Form	Please mar	k 🗴 to in	dicate	your di	irections
	Appoint a Proxy to Vote on Yo ng a member/s of Bell Financial Group L					ХХ
the	e Chairman the meeting <u>OR</u>			e selected	the Chairn	
to act gene the proxy s Sydney, N	te individual or body corporate named, or if no in erally at the meeting on my/our behalf and to vot sees fit) at the Annual General Meeting of Bell F ew South Wales on Wednesday, 20 April 2011 a tems of Business	te in accordance with the following direct inancial Group Ltd to be held at the office	ions (or if no dir es of KPMG, Le at meeting. you are directing y	ections h vel 15, 10 our proxy puting the	ave been ) Shelley not to vote required r	given, as Street, on your najority.
Item 2(a)	Re-election of Colin Bell as a director			€ <sup>01</sup>	P30	ADS
Item 2(b)	Re-election of Craig Coleman as a director					
Item 2(c)	Re-election of Graham Cubbin as a director					
Item 2(d)	Re-election of Malcolm Spry as a director					
Item 3	Adoption of Remuneration Report					

The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business.

Individual or Securityholder 1	Securityholder 2		Securityholde	r 3
Sole Director and Sole Company Secretary	Director		Director/Com	oany Secretary
Contact Name		Contact Daytime — Telephone ———		Date//

